

PAUL DE LA MORINIÈRE

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WORK EXPERIENCE

RADIAN INVESTMENT MANAGEMENT, regulated AIFM **Luxembourg**
CEO **2022- Present**

- Responsible for the oversight of the investment process and portfolio management of two regulated funds with strategies focused on commercial real estate for Arena Invest, and liquid and alternative assets for Regium Invest.
- Monitoring of the compliance with investment strategy and policies, as well as applicable regulation.
- Management of a team of 12 persons dedicated to portfolio management, finance and legal & regulatory.

ARENA INVEST, Pan-European Real Estate Investment Fund **Luxembourg**
Director in charge of Real Estate and Conducting Officer of Radian IM (AIFM) **2015- 2021**

- Responsible for (i) investment strategy, deal sourcing and execution of new acquisitions across Western Europe and (ii) managing a portfolio of core office, hotel and logistics assets in Paris, London, Madrid, Dublin, Berlin and Hamburg.
- Acquisition of 8 office and logistics properties in Germany, Spain and Ireland and disposal of selected assets in France and Spain.
- Roll out of a build-to-core strategy across the historical portfolio with renovation programs worth > EUR 35m over 2015-21.
- > EUR 200m of new bank financing raised since 2015.

REUS, US Real Estate Investment Platform **Luxembourg**
Board Member **2017- Present**

- Member of investment committee in charge of reviewing and approving core/core + opportunities across US top submarkets.
- Support to local team for setting up the structure (2017-18) and for portfolio strategic decisions.

AXA PRIVATE EQUITY (renamed ARDIAN), LBO Expansion Fund (AUM of EUR 500m) **Paris, France**
Associate **2010-2013**

- Investment alongside Chinese Investor Fosun Group in Club Med, global holiday village operator (EUR 1.5bn sales).
- Lead associate on two investments in Arkadin, world's third largest provider of conferencing services (EUR 185m sales) and Novarc, European leader in electrical safety tools (EUR 85m sales).

AXA PRIVATE EQUITY (renamed ARDIAN) **Paris and Vienna**
12 mth Analyst Training Program, Analyst **2009-2010**

- Central and Eastern Europe LBO Fund (EUR 170m): acquisition of Baltcom, Latvia's top three cable television operator.
- Infrastructure Fund (EUR 550m): negotiation of the bank financing of a public-private partnership to build a 45 km rail line.

AXA PRIVATE EQUITY (renamed ARDIAN), Co-investment Fund (AUM of EUR 750m) **Paris, France**
Analyst **2008-2009**

- EUR 150m of co-investments in Europe and North America alongside large funds - KKR, Carlyle, TPG and Onex.
- Worked on strategic investment (> EUR 100m) in Keolis - European bus operator, EUR 4.9bn sales

EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA **Philadelphia, PA**
Master of Business Administration; Major in Development of Real Estate Ventures **2013-2015**

- Recipient of the 2015 Andrew Murphy Fellowship in Real Estate.

ESCP EUROPE **Paris, France**
Master of Science in Management (exchange program in 2007-08 at TRINITY COLLEGE in Dublin) **2005-2008**

UNIVERSITE DAUPHINE **Paris, France**
Master in Economy, Accounting and Finance (exchange program in 2003-04 in Buenos Aires) **2001-2005**

ADDITIONAL INFORMATION

- **Languages:** Fluent in French, English and Spanish.